

Real estate staffer gets home-staging status

SEQUIM — Heidi Hansen of Jace The Real Estate Co. has received the American home-staging specialist designation.

"I took this additional course of education to earn this designation so that I can offer these additional services and help my clients get the best return on their real estate," said Hansen, who has been with the real estate company since its inception.

Hansen says her goal is to provide the best possible customer service when working with buyers and sellers.

To contact Hansen, phone 360-565-2023, or e-mail heidi@olypen.com.

According to the National Association of Realtors, staged homes sell in a shorter period of time and sell at a higher percentage of the asking prices than un-staged homes.

Staging a home may involve repositioning the client's furnishings in the case of vacant property, placing items strategically to accent the architecture of the home.

